



J THOMAS & COMPANY PRIVATE LIMITED
KOLKATA MARKET SYNOPSIS - SALE 04 (2025 - 26)

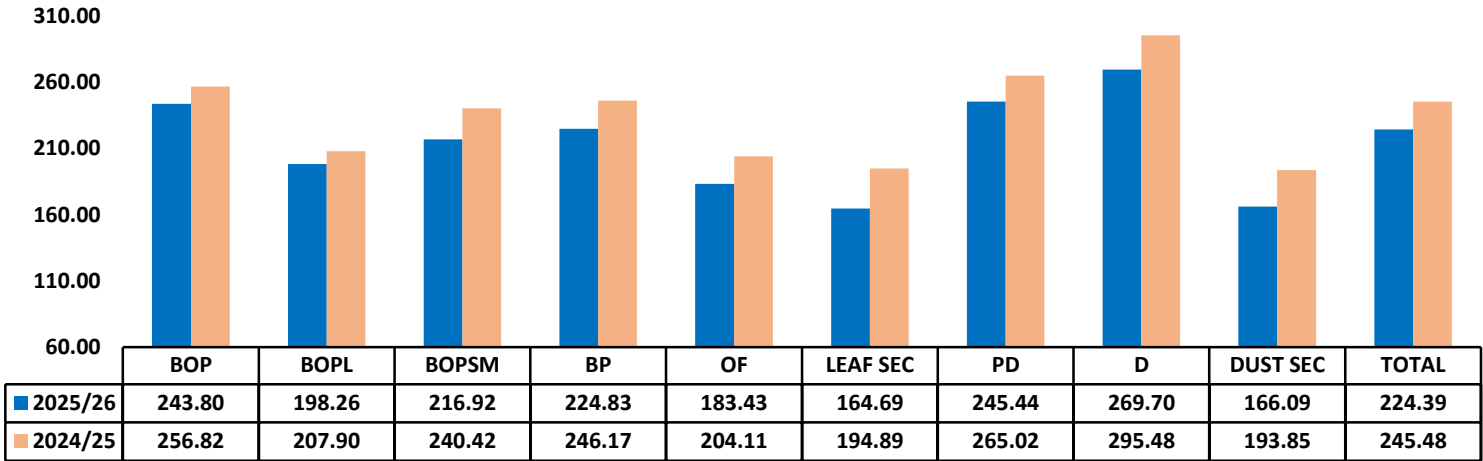
CTC	
Market Report	
• Good demand.	
• Medium and plainer sorts tended irregular and tended easier.	
•	
Buying Analysis	
• Hindustan Unilever: Fair Support	
• West Bengal Manufacturing: Selective Western India : Fair Support	
• Exporters: Operated Other Internal/Local: Good support	
Orthodox	
Market Report	
• Good demand.	
• Nominal quantity of well made whole leaf & broken on offer irregular around last. .	
• Remainder whole leaf and broken irregularly lower and sold in line with quality. Secondaries followed a similar trend.	
Buying Analysis	
• Middle East : Active	
• CIS: Good Support	
• Hindustan Unilever: Operated	

DUST	
Market Report	
• Good demand	
• Primarily end-of-season teas on offer sold in line with quality.	
•	
Buying Analysis	
• Hindustan Unilever: Good Support	
• West Bengal Manufacturing: Selective	
• Western India & Other Internal/Local: Operated	
Darjeeling	
Market Report	
• Good demand.	
• Blackish whole leaf continued to witness subdued demand. Greenish, light liquoring teas met with good enquiry.	
• Local/Internal: Mainstay	

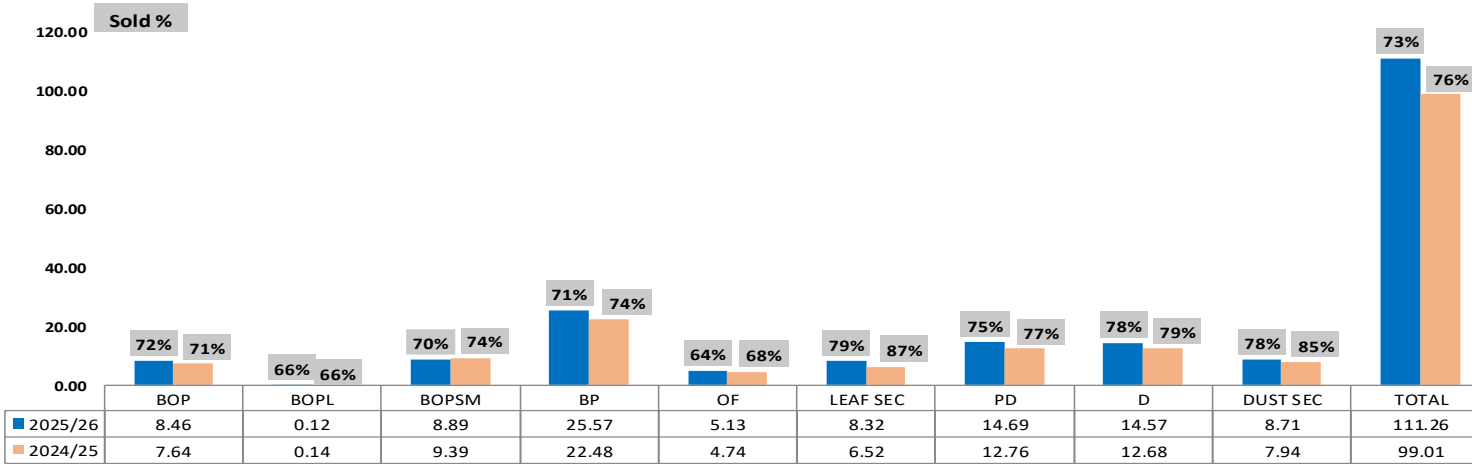
AUCTION AVERAGES									
	2025/26			2024/25			UP TO SALE 04		
	SALE 04	SALE 03	+/-	SALE 04	SALE 03	+/-	2025/26	2024/25	2023/24
CTC LEAF	159.04	165.01	-5.97	152.70	154.05	-1.36	218.98	238.17	203.00
DUST	159.83	167.88	-8.06	146.48	149.30	-2.82	233.18	257.76	203.97
TOTAL	159.31	165.98	-6.67	150.50	152.51	-2.01	224.39	245.48	203.31
ORTHODOX	209.16	222.89	-13.72	205.45	215.29	-9.84	286.07	291.97	221.26
DARJEELING	257.71	294.49	-36.78	235.84	192.72	43.12	435.26	399.15	331.36
ALL TEAS	175.15	183.65	-8.50	159.22	164.38	-5.16	244.00	258.20	209.68

KOLKATA AUCTION AVERAGES							
SALE		53	01	02	03	04	05
CTC LEAF	2025/26	185.62	181.25	174.65	165.01	159.04	
	2024/25	No Sale	178.18	165.85	154.05	152.70	151.31
DUST	2025/26	191.22	181.49	175.43	167.88	159.83	
	2024/25	No Sale	179.95	165.13	149.30	146.48	146.19
TOTAL	2025/26	187.32	181.33	174.91	165.98	159.31	
	2024/25	No Sale	178.73	165.59	152.51	150.50	149.31
ORTHODOX	2025/26	240.99	243.77	225.97	222.89	209.16	
	2024/25	No Sale	231.92	233.47	215.29	205.45	199.65
DARJEELING	2025/26	No Sale	222.67	252.11	294.49	257.71	
	2024/25	No Sale	188.55	208.25	192.72	235.84	-

Kolkata Gradewise Averages CTC Leaf / Dust Upto Sale 04



Kolkata Gradewise Sold Quantity (M. Kgs) CTC Leaf / Dust Upto Sale 04



KOLKATA GRADEWISE ORTHODOX AVARAGES UPTO SALE 04

GRADE	2025 - 25		2024 - 25		GRADE	2025 - 25		2024 - 25	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1836141.8	407.70	1370654.8	420.57	GFBOP	2584670.4	308.43	2222049.2	306.93
TGFOP	3670174.8	366.97	2623485.9	376.07	GBOP	3897248.7	288.33	2651367.6	294.63
GFOP	2118503.5	333.50	1377133.2	363.96	BPS	1902221.2	351.02	1328050.7	338.01
FOP	2781007.3	261.57	1758974.7	277.40	GBOP1/FBOP1	5305076.2	202.88	3675758.7	185.55
FBOP	6110562.6	325.75	3843513.9	318.05	BOPF/GOF/FOF	3330313.2	177.71	2188867.2	188.59

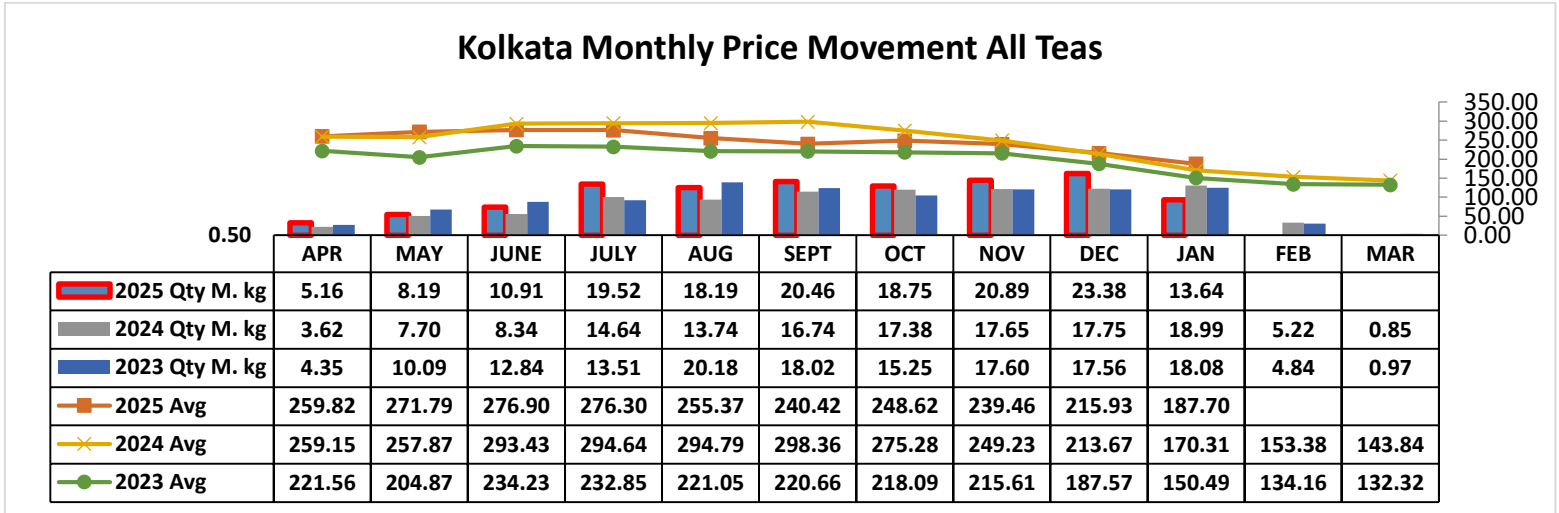
OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST												
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	9,02,481	6,98,413	165.03	23%	13,88,461	10,01,305	171.02	28%	6,39,98,737	4,53,55,058	226.07	29%
FANNINGS	3,03,585	2,33,945	170.13	23%	4,25,404	2,94,797	174.40	31%	2,23,20,408	1,52,18,164	227.52	32%
LEAF SEC.	2,22,568	2,03,307	125.71	9%	3,06,999	2,67,963	132.20	13%	1,05,67,221	83,17,241	164.69	21%
LEAF TOTAL	14,28,633.7	11,35,665.4	159.04	21%	21,20,863.8	15,64,065.7	165.01	26%	9,68,86,365.5	6,88,90,463.2	218.98	29%
DUST	4,51,897	3,79,041	176.69	16%	6,54,434	5,24,464	188.55	20%	4,36,66,149	3,36,59,098	250.54	23%
DUST SEC.	2,38,419	2,04,883	128.63	14%	3,31,311	2,75,241	128.51	17%	1,11,90,025	87,10,263	166.09	22%
DUST TOTAL	6,90,316.3	5,83,923.6	159.83	15%	9,85,744.8	7,99,704.6	167.88	19%	5,48,56,174.3	4,23,69,361.6	233.18	23%
TOTAL	21,18,950.0	17,19,589.0	159.31	19%	31,06,608.6	23,63,770.3	165.98	24%	15,17,42,539.8	11,12,59,824.7	224.39	27%
OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX												
WHOLE LEAF	3,40,362	2,59,159	226.11	24%	4,42,556	3,50,398	243.94	21%	2,19,30,712	1,86,02,583	314.50	15%
BROKENS	2,41,757	2,03,644	251.26	16%	3,50,319	3,06,542	259.81	12%	1,97,75,087	1,70,29,971	315.48	14%
FANNINGS	89,509	76,076	145.96	15%	1,02,939	95,280	149.82	7%	40,89,523	36,10,981	175.96	12%
SECONDARY	2,93,134	2,43,353	175.65	17%	3,13,655	2,69,146	179.30	14%	82,64,751	74,56,079	201.29	10%
ORTH. TOTAL	9,64,760.8	7,82,231.1	209.16	19%	12,09,468.5	10,21,365.2	222.89	16%	5,40,60,073.3	4,66,99,614.3	286.07	14%
OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING												
WHOLE LEAF	5,631	2,782	391.18	51%	7,343	5,655	493.56	23%	9,41,341	5,67,648	634.08	40%
BROKENS	2,021	2,021	212.52	0%	3,485	3,368	242.06	3%	3,84,433	2,66,600	275.51	31%
FANNINGS	2,978	2,978	163.67	0%	7,497	6,153	140.22	18%	4,70,418	3,01,196	201.97	36%
DARJ. TOTAL	10,630.0	7,780.6	257.71	27%	18,324.6	15,175.8	294.49	17%	17,96,192.3	11,35,443.6	435.26	37%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	1428633.7	1135665.4	159.04	21%	2120863.8	1564065.7	165.01	26%	96886365.5	68890463.2	218.98	29%
2024-25	2710949.6	2059647.0	152.70	24%	2753649.7	1985644.4	154.05	28%	83628376.0	62076410.1	238.17	26%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	690316.3	583923.6	159.83	15%	985744.8	799704.6	167.88	19%	54856174.3	42369361.6	233.18	23%
2024-25	1478761.5	1122411.6	146.48	24%	1377297.0	952636.9	149.30	31%	46309142.2	36931745.4	257.76	20%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	964760.8	782231.1	209.16	19%	1209468.5	1021365.2	222.89	16%	54060073.3	46699614.3	286.07	14%
2024-25	699569.6	597314.9	205.45	15%	790685.9	662686.8	215.29	16%	36890852.4	32252121.2	291.97	13%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	10630.0	7780.6	257.71	27%	18324.6	15175.8	294.49	17%	1796192.3	1135443.6	435.26	37%
2024-25	1401.3	1401.3	235.84	0%	63453.1	40242.4	192.72	37%	2089415.6	1212756.2	399.15	42%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2025-26	3094340.8	2509600.7	175.15	19%	4334401.7	3400311.3	183.65	22%	207598805.4	159094882.6	244.00	23%
2024-25	4890682.0	3780774.8	159.22	23%	4985085.6	3641210.5	164.38	27%	168917786.2	132473032.9	258.20	22%

PRICE RANGE										
% OF TEAS SOLD	CTC LEAF					DUST				
	2025/26		UP TO SALE 04			2025/26		UP TO SALE 04		
	SALE 04	SALE 03	2025/26	2024/25	2023/24	SALE 04	SALE 03	2025/26	2024/25	2023/24
BELOW 160	53.80	48.77	26.72	16.19	33.37	53.79	47.29	18.78	14.62	31.19
BETWEEN 160.00-179.99	15.94	16.04	8.01	8.78	8.86	11.74	7.96	5.21	5.55	8.40
BETWEEN 180.00-199.99	9.73	13.59	6.80	11.06	8.48	8.95	16.43	6.28	6.10	7.65
BETWEEN 200.00-219.99	9.19	8.82	7.90	11.19	10.71	10.95	12.55	8.45	8.48	10.28
BETWEEN 220.00-239.99	5.73	5.43	8.27	9.63	8.80	6.01	5.60	8.31	8.30	9.44
BETWEEN 240.00-259.99	1.78	2.40	10.38	8.04	8.24	4.12	3.55	12.67	8.07	9.77
BETWEEN 260.00-279.99	1.60	1.91	9.78	6.19	6.62	2.07	1.68	12.57	7.77	7.79
ABOVE 280	2.23	3.05	22.16	28.92	14.92	2.38	4.94	27.72	41.11	15.49

PRICE RANGE						PRICE RANGE			
% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING		
	2025/26		UP TO SALE 04				2025/26		UP TO SALE 04
	SALE 04	SALE 03	2025/26	2024/25	2023/24		SALE 04	SALE 03	2025/26
BELOW 200	53.29	41.58	16.30	20.47	34.70	BELOW 300.00	73.57	58.72	38.52
BETWEEN 200.00-219.99	11.49	16.91	9.44	4.04	11.81	BETWEEN 301.00-400.99	9.73	15.56	9.49
BETWEEN 220.00-239.99	10.39	11.03	11.84	5.52	14.22	BETWEEN 401.00-500.99	4.32	5.01	7.47
BETWEEN 240.00-259.99	5.05	5.54	7.16	6.41	13.64	BETWEEN 501.00-600.99	7.72	11.01	20.26
BETWEEN 260.00-279.99	4.11	4.51	5.88	6.81	10.03	BETWEEN 601.00-700.99	4.66	3.28	12.82
ABOVE 280	15.66	20.44	49.37	56.75	15.59	ABOVE 701.00	0.00	6.42	11.44

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2025 - 26					LAST YEAR-2024 - 25					DIFFERENCE				
	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL	CTC LEAF	ORTH.	DARJ.	DUST	TOTAL
05	15576	33714	87	9244	58621	75355	15956	746	33855	125912	-59779	17758	-659	-24611	-67291
06	10600	31762	187	6186	48735	65967	12550	109	39103	117729	-55367	19212	78	-32917	-68994
07	4055	16599	69	2472	23195	5992	5868	153	6606	18619	-1937	10731	-84	-4134	4576
TOTAL	30231	82075	343	17902	130551	147314	34374	1008	79564	262260	-117083	47701	-665	-61662	-131709



CTTA BUYING (ALL TEAS) FOR THE SALE 04											
	CTC LEAF			DUST					TOTAL		
	SALE 04										
OFFER	14,28,633.7		Kgs	OFFER	6,90,316.3		Kgs	OFFER	21,18,950.0		Kgs
SOLD	11,35,665.4		Kgs	SOLD	5,83,923.6		Kgs	SOLD	17,19,589.0		Kgs
SOLD %	79%			SOLD %	85%			SOLD %	81%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	2,94,032.1	158.90	26%	HUL	91,057.5	179.42	16%	W.India	3,64,290.1	158.12	21%
Local	2,36,471.0	163.63	21%	S.India	90,560.0	164.60	16%	Local	2,75,275.1	159.01	16%
Others	1,61,179.4	135.90	14%	Others	89,532.0	137.73	15%	Others	2,50,711.4	136.56	15%
N.India	1,47,948.3	180.47	13%	N.India	74,617.5	150.37	13%	N.India	2,22,565.8	170.38	13%
HUL	1,29,068.1	167.45	11%	W.India	70,258.0	154.83	12%	HUL	2,20,125.6	172.40	13%
Exports	79,964.9	159.05	7%	Exports	43,566.5	183.40	7%	Exports	1,23,531.4	167.63	7%
Packeteers	42,541.3	137.17	4%	NI.Pack	39,287.0	196.59	7%	S.India	1,03,789.4	166.38	6%
TCPL	22,356.8	124.74	2%	Local	38,804.1	130.84	7%	Packeteers	62,798.8	130.36	4%
S.India	13,229.4	178.59	1%	Packeteers	20,257.5	116.05	3%	NI.Pack	40,520.4	197.30	2%
WI.Pack	7,640.7	131.46	1%	WI.Pack	16,684.5	190.05	3%	TCPL	31,655.8	130.43	2%
NI.Pack	1,233.4	219.66	0%	TCPL	9,299.0	144.11	2%	WI.Pack	24,325.2	171.65	1%
Grand Total	11,35,665.4	159.04	100%	TOTAL	5,83,923.6	159.83	100%	TOTAL	17,19,589.0	159.31	100%

	ORTHODOX			DARJEELING			
	SALE 04						
OFFER	9,64,760.8		Kgs	OFFER	10,630.0		Kgs
SOLD	7,82,231.1		Kgs	SOLD	7,780.6		Kgs
SOLD %	81%			SOLD %	73%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	2,68,214.2	180.36	34%	Local	4,233.8	274.54	54%
Others	2,00,522.0	228.82	26%	Others	1,802.2	261.42	23%
Local	1,11,716.3	232.71	14%	Exports	1,402.8	205.17	18%
N.India	74,878.3	245.94	10%	W.India	341.8	245.32	4%
Exports	74,710.7	181.84	10%				
W.India	15,468.4	206.08	2%				
CIS	15,379.1	176.60	2%				
Domestic	7,921.3	258.02	1%				
HUL	7,440.9	225.32	1%				
Other Exports	4,148.7	304.89	1%				
Packeteers	1,387.2	284.24	0%				
S.India	266.0	102.00	0%				
CONTINENT	178.0	271.00	0%				
TOTAL	7,82,231.1	209.16	100%	TOTAL	7,780.6	257.71	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 04

MARK	2025-26		2024-25	
	KGS	AVG	KGS	AVG
HOOKHMOL	396567	459.90	373047	444.74
GATOONGA	427881	414.27	560671	455.26
HATIMARA	483068	394.85	417787	399.88
HALMARI	816027	393.54	740761	405.80
MOKRUNG	195717	393.22	412484	426.10
DECKIAJULI	573609	387.20	613918	334.41
SALKATHONI	457367	359.97	602374	372.10
DOOLAHAT	567444	358.57	632747	327.75
KAMARBUND	239141	345.45	222626	355.75
BORJAN	541044	339.09	524910	343.57
GHILLIDARY	215040	338.60	356879	348.90
BANAMALIE	175330	337.16	206011	340.02
KHARIKATIA	555993	336.71	584346	342.01
DOOMNI	1056223	332.24	1101028	321.30
HIRAJULI	199895	331.31	266345	322.43
GELAKEY	310122	330.49	330645	333.95
JAMIRAH	205142	325.23	233698	323.99
CHARAIDEOPREMIUM	264789	324.60	246594	302.13
DEHA	407880	322.71	383145	327.28
HAJUA	565217	321.27	607438	359.26
LOHPOHIA	157557	320.45	230405	309.15
DEOHALL	757646	320.44	704390	296.93
DOOMUR DULLUNG	621676	314.10	670257	381.04
KHONA	339612	313.61	293492	322.69
KAKADONGA	207477	313.01	199869	329.16

* Above 100000Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 04				
MARK	2025-26		2024-25	
	KGS	AVG	KGS	AVG
KARTICK	539538	340.35	344103	330.82
BINAGURI	1170909	332.40	993208	309.01
JITI	888635	325.55	1019442	281.04
BHATKAWA	250056	316.34	215423	292.27
GHATIA ROYAL	432912	309.61	297891	290.72
ARYAMAN	149530	309.37	0	0.00
RYDAK	898247	306.06	783740	297.89
HOPE	514897	305.56	540828	265.84
NEPUCHAPUR	404678	300.37	427937	290.49
MAINAKROYAALE	108590	297.96	100067	275.13
MORAGHAT	752533	292.09	898690	287.21
KARALAVALLEYROYAL	360714	289.30	362268	260.26
GULMA	903618	288.01	677857	275.85
ZURRANTEE	358901	286.91	345318	259.94
PAHARGOOMIAH	640546	284.91	657825	273.58
KUMARGRAM	667757	282.44	893866	260.20
LEESH RIVER	748351	282.06	558785	269.83
DALGAON	944933	281.61	731370	293.26
LAKHIPARA	323731	280.44	39200	239.69
DIMAGOLD	318869	280.32	0	0.00
CHULSA	177441	278.47	372437	307.97
BARADIGHI	771450	278.03	677928	272.71
RAIMOHAN	230586	268.42	227966	250.11
GANDRAPARA	983112	268.40	920352	259.75
BIJALIMONI	116705	267.51	0	0.00

* Above 100000Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 04				
MARK	2025-26		2024-25	
	KGS	AVG	KGS	AVG
DOOMNI	103919	585.11	92862	529.39
HARMUTTY	501568	380.81	418098	380.66
OAKLANDS	123189	370.32	21127	384.71
MOKALBARI EAST	506298	362.71	480547	365.04
DEJOO	413113	353.48	390385	383.02
DHELAKHAT	559419	337.56	602686	336.22
HATTIALLI	673225	332.90	506535	298.37
GREENWOOD	127719	330.97	13974	437.13
SINGLIJAN	406434	329.77	311617	321.72
KOOMSONG	1044713	328.46	784474	310.61
PHILLOBARI	611181	328.03	515200	265.02
DIKOM	702763	327.88	646284	336.32
JOONKTOLLEE	422372	324.67	95332	332.48
BORPATRA	545234	324.32	373347	353.31
SESSA 'B'	639189	324.02	292667	338.30
MADHUTING	1097715	323.22	174728	343.80
DAISAJAN	649042	322.50	482725	285.70
LANGHARJAN	324078	322.36	1494	315.82
METHONI	614111	322.09	549749	324.09
PENGAREE	871396	319.09	758238	330.43
RAIDANG 'D'	914054	316.40	1146246	279.39
MUTTUCK	505335	311.98	479819	304.81
NONAIPARA	442384	311.84	353330	306.26
MENOKA	436441	309.90	474717	322.00
NALANI	828166	308.42	537833	291.22

* Above 100000Kgs.

DARJEELING BATTING ORDER Sale 14 to 04

MARK	2025-26		2024-25	
	KGS	AVG	KGS	AVG
TEESTA VALLEY	63475	650.68	70013	580.56
GIELLE	48851	644.08	42699	587.89
BALASUN	19227	618.07	22050	467.77
CASTLETON	48269	608.62	44349	669.26
SUNGMA	27191	548.88	36555	504.64
PUTTABONG	33290	534.54	54056	468.77
SINGBULLI (ORGANIC)	20873	503.20	15114	436.86
NAMRING(UPPER)	55724	476.87	66523	310.42
NAMRING	15156	472.05	9465	342.52
GYA/MILLIKTHONG	13728	466.17	11042	486.36
THURBO	74922	464.46	57408	539.61
ORANGE VALLEY	5926	456.78	2019	534.75
GOPALDHARA	38259	446.68	38608	359.77
JUNGPANAUPPER	10088	438.09	16413	465.72
GLENBURN	108480	419.34	54489	427.15
BARNESBEG (ORGANIC)	14365	418.58	11034	543.10
MIM	52863	416.71	41144	313.03
MARGARET'S HOPE	91699	402.67	49827	516.78
ROHINI	63118	382.63	47379	374.82
BADAMTAM (ORGANIC)	37219	377.11	26358	401.68
HILLTON	89145	323.56	74323	357.56
UPPER FAGU	98602	320.20	81900	332.63
NURBONG	7855	261.66	6597	305.75
NORTH TUKVAR	21451	242.18	40377	212.98
SOURENI	17346	203.74	12573	244.34

* Above 5000 Kgs.

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